



**CSDA's 2022** 

# BUYERS GUIRE

# Accounting

### **Bartlett, Pringle & Wolf, LLP**

1123 Chapala Street Santa Barbara, CA 93101 www.bpw.com

Bartlett, Pringle & Wolf is a leading accounting/ consulting firm offering a full suite of services dedicated to special districts. Our team of auditors will provide a thorough assessment of your accounting procedures and deliver a comprehensive analysis to enhance quality, transparency, and best practices.

### **Blomberg & Griffin Accountancy Corporation**

1013 N. California Street Stockton, CA 95202 www.blombergcpa.com

Blomberg & Griffin provides a wide range of services to individuals and businesses in a variety of industries. We strive to meet each client's specific needs in planning for the future and achieving their goals in an ever-changing financial and regulatory environment.



#### **Brown Armstrong Accountancy Corporation**

4200 Truxtun Avenue, Suite 300 Bakersfield, CA 93309

www.bacpas.com

Brown Strong is an accounting firm with offices in Fresno, Stockton, and Bakersfield, California. Our services include auditing, tax, SCO report preparation, consulting, and GASB implementation task forces.

### Eadie + Payne, LLP

3880 Lemon Street, Suite 300
Riverside, CA 92501
www.eadiepaynellp.com
Eadie+Payne is a full-service Audit, Tax, and Advisory
CPA firm service special districts. Founded in 1919,
our expertise will help you meet your financial and
reporting requirements.



CPAs & BUSINESS ADVISORS

### **Eide Bailly CPAs**

and interim staffing.

10681 Foothill Blvd. #300
Rancho Cucamonga, CA 91730
www.eidebailly.com
Eide Bailly is a CPA firm supporting special districts
with consulting services for 100+ years. We provide
ongoing accounting and finance functions, payroll/

taxation assistance, budget and cash flow preparation,

LSL Certified Public Accounts

203 N. Brea Boulevard, Suite 203 Brea. CA 92821

www.lslcpas.com

We empower special district managers and finance officers to be strategic leaders through changing technology, regulations, and staffing. We offer consulting, training, staffing, support, and technology customization.



### Mann, Urrutia, Nelson CPAs & Associates

1760 Creekside Oaks Drive, Suite 160 Sacramento, CA 95833

www.muncpas.com

MUN CPAs is a full-service professional accounting firm specializing in local government and non-profit audit and accounting services throughout California.

### Maze & Associates

3478 Buskirk Avenue #215 Pleasant Hill, CA 94523 www.mazeassociates.com

Maze & Associates is a leading northern California accounting firm specializing in municipal and nonprofit audit, tax, and security reviews, as well as PCI Scans and Microsoft Certified training. We can help you with implementing new GASB regulations, tax planning, or FISMA and NIST compliance guidelines.



### Nigro & Nigro, PC

25220 Hancock Avenue, Suite 400 Murrieta, CA 92562

www.nncpas.com

At Nigro & Nigro, we have a strong reputation for providing quality audit services to a wide range of government organizations including municipalities, special districts, and school districts.

### Rogers, Anderson, Malody & Scott, LLP

735 E. Carnegie Drive, Suite 100 San Bernardino, CA 92408 www.ramscpa.net

Rogers, Anderson, Malody & Scott, LLP is a full-service accounting firm providing audit, accounting support, and consulting services to the government sector including California special districts.

### **Spectrum Small Business Advisors, LLC**

PO Box 1913

Gilroy, CA 95020

www.spectrumsba.com

Client services include the following: CFO Consulting, Professional Fiduciary (CA license #1183), Payroll, Bookkeeping, Government Contract Compliance, Financial Statements, Accounts Receivable, Accounts Payable, Budget, and Cash Flow.

### Teaman, Ramirez & Smith, Inc.

4201 Brockton Avenue, Suite 100 Riverside, CA 92501-3431

www.trscpas.com

As a full-service CPA firm, we have provided accounting, auditing, and consulting services to California governments for over 80 years. Our services also include tax preparation, management consulting, and accounting assistance services.

### The Pun Group, LLP

200 E. Sandpointe, Suite 600 Santa Ana, CA 92707 www.pungroup.com

The Pun Group, LLP is a full-service accounting and advisory public accounting firm providing core services of audit and assurance and tax services to governmental and not-for-profit organizations.



### Architecture/ Design

### **RRM Design Group**

3765 South Higuera Street, Suite 102 San Luis Obispo, CA 93401 www.rrmdesign.com

RRM Design Group is a multidisciplinary firm that brings over 100 architects, engineers, landscape architects, planners, and surveyors together to take on projects throughout California from idea through implementation.



### AllPaid, Inc. dba GovPayNet ★ ENDORSED AFFILIATE

7820 Innovation Blvd., Ste 250 Indianapolis, IN 46278-2729 www.AllPaid.com

For 25 years, AllPaid has been delivering secure and reliable payment solutions allowing our customer to focus their efforts on modernizing their communities and unlocking efficiencies for its constituents. CSDA Members receive exclusive rates!



### **Bank of the West**

500 Capitol Mall, Suite 1200
Sacramento, CA 95814
www.bankofthewest.com/commercial-banking/
industry/government.html
OUR RELATIONSHIPS WITH OUR CUSTOMERS
ARE OUR FOUNDATION. At Bank of the West, your
money has values as well as value. We know money
deposited in a bank has the power to finance positive

### **BNY Mellon Trust Company, N.A.**

50 Fremont Street #3900 San Francisco, CA 94105 www.bnymellon.com

change.

The Bank of New York Mellon Corporation is a premier provider of corporate trust services to the debt capital markets. Services include trustee, paying agent, escrow agent, custody and safekeeping, arbitrage rebate, and administrative agent.

### **Citizens Business Bank**

Gov't. Services, 701 N. Haven Ave. Ontario, CA 91764

www.cbbank.com

Citizens Business Bank is committed to creating and maintaining public entity relationships by meeting and exceeding our customer expectations.



### FIVE STAR BANK

### **Five Star Bank**

2400 Del Paso Road, Suite 100 Sacramento, CA 95834 www.fivestarbank.com

Five Star Bank is dedicated to helping special districts in California reduce their costs, increase their income, and improve their efficiency. We have experience managing relationships of all sizes with personalized attention and service, making banking seamless so you can focus on running your special district.

#### U.S. Bank

621 Capitol Mall, Ste 800, Govt Banking Sacramento, CA 95814 www.usbank.com

U.S. Bancorp, with nearly 70,000 employees and \$573 billion in assets as of 12/31/2021 is named one of the 2021 World's Most Ethical Companies and Fortune's most admired superregional bank. Visit www.usbank. com for updated news.



### Umpqua Bank

### **★ ENDORSED AFFILIATE**

2998 Douglas Boulevard, Suite 100 Roseville, CA 95661

www.umpquabank.com

As one of the West Coast's largest regional banks, Umpqua Bank offers the best in financial expertise and local understanding, with solutions in public municipal deposits, municipal financing, commercial card, infrastructure financing, and equipment leasing and financing.

### **Wells Fargo Bank**

1655 Grant Street 3rd Floor Concord, CA 94520 www.wellsfargo.com Wells Fargo Bank provides a vast array of financial services for the public sector, from treasury management services to investments and insurance.

### Benefits/ Retirement



### **Actuarial Retirement Consulting, LLC**

### **★ ENDORSED AFFILIATE**

8155 SW Canyon Rd Portland, OR 97225-3330 www.awenarc.com Compliant Reporting and Actuarial Consulting for GASB Statements 68, 73, and 75.

### **Bartel Associates, LLC**

411 Borel Avenue, Suite 101
San Mateo, CA 94402
www.bartel-associates.com
Bartel Associates, LLC is a California based

Bartel Associates, LLC is a California based actuarial consulting firm. We prepare OPEB (GASB 75) and pension plans actuarial valuations and also provide general CalPERS pension, retiree healthcare, and other pension plan consulting and review services.

### **NFP** Retirement

120 Vantis Drive; Suite 400 Aliso Viejo, CA 92656 www.nfp.com

NFP Retirement is an industry leader in public sector retirement and benefit consulting services. Our commitment in resources, expertise, and experience for 457 plans is unrivaled in California.

### **PARS**

4350 Von Karman Avenue, Suite 100 Newport Beach, CA 92660 www.pars.org

PARS provides California special districts with innovative retirement solutions including the GASB-compliant, IRS-approved Pension Rate Stabilization Program (PRSP) and the PARS OPEB Trust, designed to help address unfunded pension obligations and liabilities.



### Construction/ Engineering

### **Capital Program Management**

1851 Heritage Lane, Suite 210 Sacramento, CA 95815 www.CapitalPM.com

Capital Program Management specializes in planning and executing capital outlay programs for public and institutional clients. We provide planning and program management, construction management, and budget and accounting services.

### **Downstream Services, Inc,**

2855 Progress Place Escondido, CA 92029

www.downstreamservices.com

Downstream Services, Inc. is a certified Small Business Enterprise and general engineering contractor that specializes in the assessment, maintenance, rehabilitation and replacement of stormwater, wastewater, and underground utility systems.

### **Harris & Associates**

1401 Willow Pass Road, Suite 500 Concord, CA 94520-1214

www.weareharris.com

Harris is a 100% employee-owned company focused on helping communities across California, Nevada, and Washington solve planning and infrastructure challenges. Services include planning, special district and municipal finance, environmental compliance, civil design, and construction management.

### MNS Engineers, Inc.

201 N. Calle Cesar Chavez, Suite 300 Santa Barbara, CA 93103 www.mnsengineers.com

MNS Engineers, Inc. is a multi-service infrastructure consulting firm, specializing in construction management, civil engineering, and land surveying services. We have served the transportation, water resources, government services, and federal markets.

# Consulting

### **Advocacy Chiefs, LLC**

2443 Fair Oaks Blvd #513 Sacramento, CA 95825

Advocacy Chiefs is a California based partnership. Combined experience of 40+ years. Local/state government, education, fund/business development. Our mission: Enable public-private partnerships, satisfy community needs, mandates and foster economic growth.

### Barber & Gonzales Consulting Group >> CONSULTANT CONNECTION

8035 South Lake Circle Granite Bay, CA 95746 www.barberandgonzales.com

We specialize in the development of organizational effectiveness, collaborative labor relations, and multi-party negotiations/decision making of all types. Specifically, these include conflict resolution/management, strategic thinking, collaborative negotiations training and facilitation, and facilitated needs assessment.

### **BHI Management Consulting**

### **» CONSULTANT CONNECTION**

2459 Neptune Court, Suite 110 Tracy, CA 95304

www.bhiconsulting.com

BHI has worked with California special districts for over 20 years, providing consultancy on strategic plans, organizational health, board dynamics and training, and executive recruitment. Brent lves, Principal, is a recognized trainer and author regarding board service.



### **Complete Paperless Solutions**

5130 East La Palma Avenue, #206 Anaheim, CA 92807

www.cps247.com

Complete Paperless Solutions (CPS) is a developer, systems integrator, and award-winning global provider of Laserfiche intelligent content management, records management, and business process automation.

### **Connect Consulting Services**

1510 J Street, Suite 115 Sacramento, CA 95814

www.connectconsulting.biz

Since 2009, woman-owned connect and consulting services has provided emergency and business continuity planning, innovative training, and disaster drills and exercises to our local, state, and federal agency, healthcare, and utility clients.

### Contractor Compliance and Monitoring, Inc » CONSULTANT CONNECTION

635 Mariners Island Boulevard, Suite 200 San Mateo, CA 94404

www.ccmilcp.com

Contractor Compliance and Monitoring, Inc. provides prevailing wage monitoring, auditing, and training to special districts and other agencies to assist in meeting labor compliance mandates relating to California and federal prevailing wage requirements.

### **Corodata Records Management**

12375 Kerran Street

Poway, CA 92064

www.corodata.com

Family-owned and operated since 1948, Corodata is the largest independent records management company in California. Corodata offers records management, shredding, scanning, tape, and cloud data protection services.

### DTA, formerly known as David Taussig and Associates

500 Birch Street, Suite 3000 Newport Beach, CA 92660

www.taussig.com

Since 1985, DTA has provided high-quality services to more than 3,000 clients in 15 states utilizing such public financing mechanisms as CFDs, ADs, LLDs, EIFDs, and various fee programs.

### **Duran Kinst Strategies, LLC**

3200 Shasta Way

Sacramento, CA 95821-3432

www.durankinst.com

Do you need help getting your message out in an increasingly digital world? We partner with our clients every step of the way to help them achieve their goals.

### **Economic & Planning Systems, Inc**

455 Capitol Mall, Suite 701 Sacramento, CA 95814

www.epsys.com

EPS provides consulting services to public agencies in the area of public finance, infrastructure financing, financing district formations, fiscal impact analysis, development impact fee nexus studies, and other related fields.

### **Enterprising Holdings**

### **★ ENDORSED AFFILIATE**

150 N. Sunrise Avenue

Roseville, CA 95661

www.enterpriseholdings.com

Enterprise provides rental car and fleet management solutions for special districts in California.

### **Keenan & Associates**

901 Calle Amanecer San Clemente, CA 92673

www.keenan.com

Provides insurance products, consulting, administrative, and financial services to California public agencies.

### **Muchmore Than Consulting, LLC**

PO Box 2318

Rohnert Park, CA 94928

www.muchmorethanconsulting.org

We offer engaging human resource development and compliance solutions and learning experiences, encourage healthy workplace behaviors, peer-to-peer accountability, leadership qualities, champion useful approaches to conflict, and enhance effective HR systems.



### **National Demographics Corporation (NDC)**

PO Box 5271

Glendale, CA 91221-2271

www.ndcresearch.com

NDC assists local jurisdictions with (1) evaluations of potential liability under the California Voting Rights Act; (2) transitions from at-large to by-district board elections; and (3) post-census redistricting.



### **NBS**

### **» CONSULTANT CONNECTION**

32605 Temecula Parkway, Suite 100 Temecula, CA 92592

www.nbsgov.com

NBS proudly supports special districts! We consult on a wide variety of revenues, including Special Financing Districts (SFDs; special assessments/taxes), utility rate studies, fee studies, impact fees, cost allocation plans, and other fiscal/financial challenges.

### Nichols Consulting >> CONSULTANT CONNECTION

1857 44th Street

Sacramento, CA 95819

www.nichols-consulting.com

With more than 24 years of experience in SB 90/State Mandated Cost Reimbursement, Nichols Consulting is the special district leader. We have presented as an expert at over 30 statewide workshops and are the Labor Relations/Public Employment Relations Board (PERB) Case reimbursement specialists.

### Rauch Communication Consultants, Inc >> CONSULTANT CONNECTION

936 Old Orchard Road Campbell, CA 95008

www.rauchcc.com

For over 45 years, Rauch Communication Consultants has assisted local governments to better serve their customers by offering three critical services: strategic planning, public outreach, and engagement, and resolving difficult governance and management challenges.



### **Redistricting Partners**

1007 7th Street Sacramento, CA 95814 www.redistrictingpartners.com

Redistricting Partners is a demographics, voting rights, and redistricting firm that has worked with dozens of cities, community colleges, schools, and special districts on CVRA Conversion and Redistricting.



### **SCI Consulting Group**

4745 Mangels Boulevard Fairfield, CA 94534-4175

www.sci-cg.com

Serving California special districts since 1985, SCI services include revenue measure feasibility analysis and public opinion surveys, district-wide revenue measures, special tax and assessment district formation, and annual administration, and development impact fee nexus studies.



### **Sectaris Partners LLC**

143 W 21st St

Merced, CA 95340-3815

www.sectaris.partners

We provide strategic planning, organizational development, and project management services to public agencies. We specialize in retreat facilitation, GM/CEO or board evaluation, governance workshops, and interim or permanent management services.

### The Ferguson Group **★ ENDORSED AFFILIATE**

1901 Pennsylvania Ave., N.W. Suite 700 Washington, DC 20006

www.thefergusongroup.com

The Ferguson Group, LLC (TFG) specializes in securing policy and regulatory changes, federal funding, grants, and authorizations for cities, counties, towns, special districts, non-profit organization, private companies, and national associations.



### Vazquez & Company LLP

655 N. Central Ave., Ste 1550 Glendale, CA 91203

www.vasquez.cpa

Vasquez & Company LLP is a Certified Public Accountant Partnership providing audit, assurance, tax, and business consulting services, including information technology risk management.

### **Willdan Financial Services**

27368 Via Industrial, Suite 200 Temecula, CA 92590

www.willdan.com

Willdan Financial Services provides an array of financial and economic consulting services to public agencies throughout California. We provide water and wastewater rate and financial consulting services, and services related to the formation and administration of special financing districts.

### **Energy Solutions**

### **ABM Building Solutions**

3640 Northgate Blvd. Suite 200 Sacramento, CA 95834

www.abm.com/energy

ABM provides infrastructure improvements with energy performance and savings guarantees. Our programs provide general fund relief to the challenges created by PERS and utility rate increases.

**Business Solutions** 

### Centrica Business Solutions

2208 Plaza Dr. Ste 100 Rocklin, CA 95765-4418

www.centricabusinesssolutions.com/us/your-

business/industries/public-sector

Centrica Business Solutions delivers integrated energy solutions that balance cost efficiency with environmental responsibility. We help special districts get the most from their energy and drive the most value from their energy infrastructure, helping them solve their energy challenges.

#### **ENGIE Services U.S.**

500 12th St Ste 300

Oakland, CA 94607-4087

www.engieservices.us

ENGIE Services U.S. is a national energy company that works with education, government, commercial, industrial, and other organizations. We deliver integrated Energy Effective™ programs that drive sustainable results. Over the past 40 years, ENGIE Services U.S. has provided more than \$2 billion in savings for our customers.



### SitelogiQ

1650 Response Road, Suite 300 Sacramento, CA 95815 www.sitelogig.com

As an energy efficiency and facility solutions company we provide planning, design and management solutions for organizations who want efficient and sustainable building environments. We partner with clients offering custom services based on unique needs.

### **Southern California Edison Company**

2244 Walnut Grove Avenue

Rosemead, CA 91770

www.edison.com

SCE serves 15 million residents in 50,000 sq. mi. service area. It is a leader in the transformation of the electric power industry toward a clean energy future by prioritizing clean energy, transportation and building electrification.

### **Utility Cost Management, LLC**

### **★ ENDORSED AFFILIATE**

1100 W. Shaw Avenue #126

Fresno, CA 93711

www.utilitycostmanagement.com Utility Cost Management LLC (UCM) reduces utility costs through the analysis of data, rates, and regulations. The firm has generated over \$150 million in savings and refunds for its clients since 1991.



### Financing/ Investments

### **Bartle Wells Associates**

2625 Alcatraz Avenue, Ste. 602 Berkeley, CA 94705

www.bartlewells.com

Bartle Wells Associates is a municipal financial consulting firm with over 50 years of experience providing independent expert financial advice to public agencies throughout California and the western United States.

### **California Asset Management Program**

50 California Street, Suite 2300

San Francisco, CA 94111

www.camponline.com

The California Asset Management Program ("CAMP"), a joint powers authority established in 1989, offers California public agencies a short-term cash reserve portfolio/cash management vehicle and customized individual portfolios for operating funds and bond proceeds.



### **California CLASS**

### **★ ENDORSED AFFILIATE**

717 17th Street, Ste. 1850

Denver, CO 80202

California CLASS allows public agencies to pool funds together with the goal of collectively earning interest on investments through a prime-style portfolio with an enhanced cash portfolio coming soon.



### **CaITRUST**

PO Box 2709 Granite Bay, CA 95746-2709 www.caltrust.org

The CalTRUST JPA was established to give California public agencies an investment tool to diversify their investment portfolio. CalTRUST offers five fund options including liquidity, short-term, medium-term, government money market, and ESG money market fund options.

### **Chandler Asset Management**

6225 Lusk Blvd. San Diego, CA 92121 www.chandlerasset.com Since 1988, public antitio

Since 1988, public entities have trusted Chandler Asset Management to manage their fixed income portfolios using a risk-controlled approach to protect principal and enhance income.

### **Columbia Capital Management, LLC**

2993 Faraday Ave, Ste.100
Carlsbad, CA 92008
www.columbiacapital.com
Columbia Capital Management is an independent
financial and investment advisor. We also advise on
investment of idle funds and bond proceeds, assist
with post-issuance compliance, and structure NMTCs
and opportunity zones.

### **Cooperative Funeral Fund, Inc.**

74 Boston Post Rd
Madison, CT 06443-2157
www.cooperativefuneralfund.com
Cooperative Funeral Fund (CFF) is a Preneed and
Cemetery Care Fund Management Company founded
in 1989. CFF manages the investment, accounting,
compliance, and payout.



#### CSDAFC

### **CSDA Finance Corporation**

### **★ ENDORSED AFFILIATE**

1112 | Street, Suite 200 Sacramento, CA 95814 www.csdafinance.net

CSDA Finance Corporation is a non-profit public benefit corporation established to help special districts and other public agencies with cost-effective financing programs for capital improvements, equipment purchases, land acquisitions, and the refinancing of prior debt.

### Hilltop Securities Inc.

2533 South Coast Highway, Suite 250 Cardiff By The Sea, CA 92007 www.hilltopsecurities.com

Hilltop Securities is positioned to provide special districts with access to expertise in areas of finance including water/sewer, pension, lease, general obligation, land secured, equipment, and refundings for short or long term borrowings.

### **Holman Capital Corporation**

25201 Paseo De Alicia Ste. 290 Laguna Hills, CA 92653 www.holmancapital.com

Holman Capital finances the equipment, infrastructure, facility, energy needs of California special districts. Our public sector financing team delivers world class solutions to assist municipal governments with achieving their goals.

### **Kosmont Transactions Services, Inc.**

1601 N. Sepulveda Boulevard, #382 Manhattan Beach, CA 90266

www.kosmont.com

Kosmont Transactions Services, Inc. (KTS) offers public agencies public finance services along with real estate and economic development expertise. KTS also provides investment management advisory service to improve cash returns.

### **Municipal Finance Corporation**

2945 Townsgate Road, Suite 200
Westlake Village, CA 91361
www.munifinance.com
Tax-exempt private placement financing of equipment, facilities, and infrastructure. Consultant to CSDA
Finance Corporation.



### **NHA Advisors, LLC**

4040 Civic Center Dr. Suite 200 San Rafael, CA 94903 www.nhaadvisors.com

Municipal Advisor to California special districts specializing in financial planning for capital projects, pension liability analysis, and public finance.

### Oppenheimer & Co. Inc.

580 California Street, Suite 2300
San Francisco, CA 94104
www.oppenheimer.com/brandistallman
Oppenheimer & Co. Inc. is an investment banking firm
specializing in public finance. We provide municipal
bond underwriting and placement agent services to
California communities. Consultant to CSDA Finance
Corporation.

### Prager & Co., LLC

One Embarcadero Center 16th Fl San Francisco, CA 94111 www.prager.com

Prager & Co., LLC provides strategic financial advice and debt funding solutions to California special districts and is the investment banker to the CSDA Finance Corporation.

### **ScholarShare Investment Board**

915 Capitol Mall, Room 590 Sacramento, CA 95814 www.scholarshare529.com

ScholarShare 529, California's official college savings plan, offers families a tax-advantaged way to save for future qualified higher education expenses at eligible educational institutions nationwide, and many abroad.

### **Stifel Investment Services**

4460 Broad Street, Suite 210 San Luis Obispo, CA 93401 www.sandrahedstromwheeler.com

At Stifel, we have established ourselves as one of the nation's leading wealth management and investment banking firms. Financial Advisor Sandra Hedstrom specializes in providing prudent, comprehensive investment services and portfolio management for special districts.

### Urban Futures, Inc.

### **★ ENDORSED AFFILIATE**

17821 E. 17th Street, Suite 245 Tustin, CA 92780

www.urbanfuturesinc.com

UFI is California's #1 ranked registered municipal financial advisor since 2017. UFI provides independent expert financial advice to public agencies, assisting with bond financing, pension/OPEB advisory services, and long-range financial planning.

### Human Resources

### **Bob Murray & Associates**

1544 Eureka Road, Suite 280 Roseville, CA 95661

www.bobmurrayassoc.com

Bob Murray & Associates brings a personal approach to providing quality executive recruitment services. Our clients include cities, counties, special districts, and other governmental organizations, both large and small.



### **CPS HR Consulting**

### **★ ENDORSED AFFILIATE**

2450 Del Paso Road, Suite 220 Sacramento, CA 95834 www.cpshr.us

CPS HR Consulting provides a full range of integrated HR solutions to government and nonprofit clients. We align your vision, process, and people to assure you will achieve your agency objectives.

### **Koff & Associates**

2835 7th Street Berkeley, CA 94710 www.koffassociates.com

Koff & Associates is a full-service, human resources and recruiting firm specializing in customized services for public sector agencies. Our work includes class and comp studies, executive recruitment, organizational development, training and development, performance management programs, and HR compliance.

### **Ralph Andersen & Associates**

5800 Stanford Ranch Road Suite 410 Rocklin, CA 95765

www.ralphandersen.com

Ralph Andersen & Associates has been a nationwide leader in executive search and consulting for nearly 50 years. We're an innovative and adaptive force, providing organizations with high quality consulting services, remarkable talent, and actionable results.



### Regional Government Services Authority >> CONSULTANT CONNECTION

PO Box 1350

Carmel Valley, CA 93924

www.rgs.ca.gov

Regional Government Services provides consulting, project management, training, and support services to public agencies. RGS has served over 325 California local government agencies in HR, finance, strategic planning, communications, and other vital functions.

### **WBCP, INC**

PO Box 909 Gold Hill, OR 97525 www.wbcpinc.com

WBCP is a women-owned consultancy providing executive search and consulting services to cities, counties, special districts, and nonprofit organizations. WBCP is focused on building trust and providing exceptional customer service.

### Insurance



### Special District Risk Management Authority

### **★ ENDORSED AFFILIATE**

1112 | Street, Suite 300 Sacramento, CA 95814 www.sdrma.org

Our mission is to provide excellent risk financing and risk management services through a financially sound pool to California public agencies, delivered in a timely and responsive cost-efficient manner. Coverages include property/liability, workers' compensation, and health benefits.



### **Legal Services**

### Adamski Moroski Madden Cumberland & Green, LLP

PO Box 3835

San Luis Obispo, CA 93403

www.ammcglaw.com

AMMCG enjoys an excellent reputation of integrity and expertise. Our attorneys stand out with experience, longevity and well-established relationships in government, business, agriculture, and other critical sectors of our community.





### Aleshire & Wynder, LLP

18881 Von Karman Avenue, Suite 1700 Irvine, CA 92612

www.awattorneys.com

Aleshire & Wynder provides unparalleled legal services to local communities throughout California – our focus is public agency representation. Several of our attorneys have served public agencies for 40 years, we understand the complexity and variety of legal issues at the local level.



### Atkinson, Andelson, Loya, Ruud & Romo

12800 Center Court Drive, Suite 300 Cerritos, CA 90703

www.aalrr.com

AALRR is a full-service law firm representing a wide range of special districts throughout the state. We have experts to meet every legal need: labor and employment, governance, water, construction/property, general counsel services, and more.

### **Bartkiewicz, Kronick & Shanahan**

1011 22nd Street

Sacramento, CA 95816-4907

www.bkslawfirm.com

We are a Sacramento law firm founded in 1989 to represent local agencies and private clients on matters concerning water resource, land use, governmental, and related issues.



### **BDG Law Group, APLC**

10880 Wilshire Boulevard, Suite 1015 Los Angeles, CA 90024

www.bdgfirm.com

Since 1983, BDG Law Group has been litigation counsel to numerous California public entities. When litigation arises, having experienced counsel on your side can often be the deciding factor. We have earned our reputation as a "no surprises" law firm.



### **Best Best & Krieger LLP**

3390 University Ave, 5th Floor Riverside, CA 92501 www.bbklaw.com

Best Best & Krieger LLP advises California's special districts on environmental and construction law; disaster preparedness and resilience; labor and employment and employee benefits; Public Records Act requests; public finance, rates, and fees and more.



### Burke, Williams & Sorensen, LLP

444 South Flower Street, Suite 2400 Los Angeles, CA 90071

www.bwslaw.com

With offices throughout California, Burke, Williams & Sorensen specializes in representing public agencies. Our practice areas include general counsel services, labor and employment, CEOA, public contracting, construction disputes, and eminent domain.

### Carmel & Naccasha, LLP

1410 Marsh Street San Luis Obispo, CA 93401 www.CarNacLaw.com

Carmel & Naccasha's experienced team of attorneys are knowledgeable and dedicated to providing quality legal services to our public agency clients. Our firm offers a high level of responsiveness and attention to our clients' individual needs combined with decades representing public agencies on a wide range of matters.



### Colantuono Highsmith & Whatley, PC

420 Sierra College Drive, Ste. #140 Grass Valley, CA 95945-5091 www.chwlaw.us

Colantuono, Highsmith & Whatley is a law firm with offices in Grass Valley, Pasadena, Sacramento, Sonoma, and Solana Beach. We represent cities, counties, and special districts throughout California as general and special counsel.



### Cole Huber, LLP

2281 Lava Ridge Court, Suite 300 Roseville, CA 95661 www.colehuber.com

Cole Huber LLP is founded on a commitment to excellence. With decades of experience, and the energy and enthusiasm of a dynamic legal team, Cole Huber LLP provides personalized service and achieves superior results.

### **Devaney Pate Morris & Cameron, LLP**

402 W. Broadway, Suite 1300 San Diego, CA 92101 www.dpmclaw.com

A San Diego-based, full-service law firm with over 150 years of combined experience representing public and private entities; including community colleges, municipalities, special districts, public/private corporations, and nonprofit organizations.

### **Downey Brand LLP**

621 Capital, 18<sup>th</sup> Floor Sacramento, CA 95814 www.downeybrand.com

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Downey Brand is a preeminent full-service law firm well-known for its deep industry knowledge in natural resources, as well as its breadth of business practices and litigation strength.

### Gallery & Barton, A Professional Law Corporation

1112 I Street, Suite 240
Sacramento, CA 95814
www.gallerybartonlaw.com
Gallery & Barton specializes in legal services
associated with water rights, environmental, and
public agency law.

### Griffith, Masuda & Hobbs

517 E. Olive Street Turlock, CA 95380 www.calwaterlaw.com

Celebrating our 102nd Anniversary. Our practice emphasizes water and public law, and special districts. We represent water agencies in eight different counties from Butte to Monterey, a mosquito abatement district, and joint powers authorities.

### Hanson Bridgett, LLP

425 Market Street, 26th Floor San Francisco, CA 94105 www.hansonbridgett.com

Representing public agencies has been a principal specialty of Hanson Bridgett for over 60 years. We can handle any issue your agency may face including general government, procurement, employee benefits, labor and employment, and litigation.

### **Hausfeld LLP**

600 Montgomery Street Suite 3200 San Francisco, CA 94111 www.hausfeld.com Global Litigation Firm

#### JARVIS FAY & GIBSON, LLP

LOCAL GOVERNMENT LAW INTH STREET, SUITE 310, OAKLAND, CA 9460

### Jarvis, Fay & Gibson, LLP

555 12<sup>th</sup> Street, Suite 1630 Oakland, CA 94607

www.jarvisfay.com

Javis Fay provides cost-effective legal counseling and litigation services to California's cities and special districts. Our firm has particular expertise in advising public agencies on land use and environmental laws (CEQA), local government revenues, public contracts, construction law, writs of mandate and appeals.

### Kane, Ballmer & Berkman

515 S Figueroa Street, Suite 780 Los Angeles, CA 90071 www.kbblaw.com

For over 40 years, Kane, Ballmer & Berkman has represented a variety of public entities in all facets of public law. Our attorneys have represented community services districts and public cemeteries in addition to numerous municipalities and their related public entities.

### Kirk & Simas, PLC

2550 Professional Parkway Santa Maria, CA 93455 www.kirksimas.com

Exceptional legal representation for central coast business and the families behind them.

### Kronick, Moskovitz, Tiedemann & Girard

1331 Garden Hwy, 2nd Floor Sacramento, CA 95833

www.kmtg.com

For 60 years, Kronick has been recognized as one of California's leading public agency law firms. We provide general and special counsel services to over 100 public agencies throughout the state.

### **KUTAKROCK**

### Kutak Rock, LLP

5 Park Plaza Suite 1500 Irvine, CA 92614 www.kutakrock.com

Kutak Rock attorneys deliver value-oriented results to clients in the full range of public finance law and section 103 tax law, having served as bond counsel in 11,000+ municipal issues.

### Lagerlof, LLP

155 N. Lake Avenue, 11th Floor Pasadena, CA 91101 www.lagerlof.com

Lagerlof, LLP, trusted legal advisors serving clients with hard work, excellence, and integrity. Our mission is to provide every client with clarity and understanding to succeed in a complex world.

### LCW LIEBERT CASSIDY WHITMORE

### **Liebert Cassidy Whitmore**

6033 West Century Boulevard, 5th Floor
Los Angeles, CA 90045
www.lcwlegal.com
Liebert Cassidy Whitmore is a public sector law
firm with five offices throughout California and over
85 attorneys who provide expertise in employment
law, governance, labor relations, business law,
construction/facilities law, and more.

### Lozano Smith, Attorneys at Law

7404 North Spalding Avenue Fresno. CA 93720

www.lozanosmith.com/localgovernment.php Since 1988, Lozano Smith has represented public agencies through nearly all legal issues imaginable. With eight offices throughout California, our attorneys are able to provide the local and statewide expertise clients deserve.

#### **McMurchie Law**

PO Box 1846 Folsom, CA 95630

www.mcmurchie.com

The firm is proud to have served as CSDA's legal counsel since its formation in 1969. The firm specializes in representing a wide variety of special districts, joint powers authorities, and nonprofit corporations by providing legal consultation, board and staff training, and investigative services.

### **Meyers Nave**

1999 Harrison Street, 9th Floor Oakland, CA 94612

www.meyersnave.com

For more than 30 years, Meyers Nave has been dedicated to serving the litigation, transactional, and advisory needs of California special districts. We are proud to serve as strategic partners with special districts in their frequent role as pioneers, addressing the most nuanced and complex legal and regulatory challenges.

### **Neumiller & Beardslee**

PO Box 20

Stockton, CA 95201-3020

www.neumiller.com

Neumiller & Beardslee is a law firm that provides services to all types of special districts, cities, and counties, including as general counsel, litigation services, Proposition 218 procedures, environmental and CEQA matters, construction contracts, and personnel matters.



### Nossaman, LLP

18101 Von Karman Avenue, Suite 1800 Irvine, CA 92612

www.nossaman.com

Whether it is working to build public infrastructure, provide healthcare services, entitle private development, manage natural resources, complete real estate transactions, or increase business profitability, clients count on Nossaman to get the job done.



### Olivarez Madruga Lemieux O'Neill, LLP

500 S. Grand Ave. Ste. 1200 Los Angeles, CA 90071

www.omlolaw.com

Olivarez Madruga Lemieux O'Neill, LLP has assembled lawyers from both the public and private sectors to provide a unique and effective blend of experience.

### **Porter Scott**

350 University Avenue, Suite 200 Sacramento, CA 95825 www.porterscott.com

The attorneys at Porter Scott have been protecting the interests of public entities for over 45 years. We specialize in civil litigation. Whatever the dispute, we have handled it.

### Renne Public Law Group, LLP (RPLG)

350 Sansome St Ste 300 San Francisco, CA 94104-1307 www.rennepubliclawgroup.com

RPLG practices throughout California, advising and advocating for public agencies, nonprofit entities, individuals and private entities in need of effective, responsive, and creative legal solutions.



#### **Richards Watson Gershon**

350 S. Grand Avenue, 37th Floor Los Angeles, CA 90071

www.rwglaw.com

Richards, Watson & Gershon's team of leading attorneys have been providing practical legal solutions for local governments for over 60 years. We represent special districts, school districts, community services districts, water districts, airports, joint powers authorities, and cities.



### Slovak Baron Empey Murphy & Pinkney LLP

1800 East Tahquitz Canyon Way Palm Springs, CA 92262

www.sbemp.com

Conscientious, strategic representation in public agency litigation, labor and employment matters, collective bargaining, and general counsel services. SBEMP – There is a difference.

### Stradling Yocca Carlson & Rauth, P.C.

660 Newport Center Drive, Ste. 1600 Newport Beach, CA 92660

www.sycr.com

We specialize in areas as diverse as corporate transactions, securities and complex business litigation, tax, intellectual property, employment, real estate, public law, and municipal finance. This enables us to represent some of California's leading companies and municipalities in a broad array of complex and sophisticated matters.

### Varner & Brandt, LLP

3750 University Ave 6th Floor Riverside, CA 92501

www.varnerbrandt.com

Varner & Brandt provides legal expertise in corporate, finance, mergers & acquisitions, business transactions and strategy, real estate development, labor & employment, estate planning and business litigation.

### **Wanger Jones Helsley PC**

265 E. River Park Circle, Suite 310
Fresno, CA 93720
www.wjhattorneys.com
Law firm providing full range of legal services,
including general counsel services to special districts
and other public agencies.

### **White Brenner LLP**

1414 K Street, Third Floor Sacramento, CA 95814 www.whitebrennerllp.com

White Brenner LLP attorneys represent special districts throughout California, providing general counsel and special counsel legal services in areas related to environmental and natural resources, water, employment, real estate and land use, litigation, and more.



### **CV Strategies**

73700 Dinah Shore Drive, #402 Palm Desert, CA 92211

www.cvstrategies.com

CV Strategies is a comprehensive communications firm focused on helping public agencies blend media, messages, and audiences effectively to increase customer engagement and garner stakeholder support.

### **Probolsky Research**

23 Corporate Plaza Drive Suite 150
Newport Beach, CA 92660
www.probolskyresearch.com
Market and opinion research - customer, employee,
ratepayer, resident, and voter polls, surveys, and focus
groups.

#### **Rojas Communications Group**

10808 Foothill Blvd., Suite 160-516
Rancho Cucamonga, CA 91730
www.rojascommunications.com
Rojas Communications Group is a full-service
communications firm providing solutions for local
government: public relations, marketing, and public
affairs.



### **Townsend Public Affairs**

925 L Street, Suite 1404 Sacramento, CA 95814 www.townsendpa.com

TPA specializes in legislative, regulatory, and funding solutions for legacy projects such as water and sanitation policy and infrastructure, transportation, parks and recreation, public safety, economic development, housing, historical restoration, and education.



### **Tripepi Smith**

PO Box 52152 Irvine, CA 92619

www.tripepismith.com

Tripepi Smith provides marketing, technology, and public affairs consulting services. With years of experience in local government, we offer a unique blend of skills to help clients execute their goals.

### **Verdin Marketing**

3580 Sacramento Dr. #100 San Luis Obispo, CA 93401 www.verdinmarketing.com

Verdin is a full-service communications firm founded in 2003. We are people-oriented, transparent and create effective solutions. Our mission is to help build communities through strategy, consensus, and storytelling.

# Purchasing

### GovDeals, Inc.

### **★ ENDORSED AFFILIATE**

100 Capitol Commerce Blvd, Suite 110 Montgomery, AL 36117

www.govdeals.com

GovDeals assists public agencies deal with the oftencumbersome task of selling surplus assets. We offer a simple, highly transparent solution that generally brings returns ranging from 20-40% more than traditional auction models while maintaining complete control of your assets until they are sold.



### **Binge! Network Solutions**

4650 Arrow Hwy Ste G14 Montclair, CA 91763

www.bingenetworksolutions.com

With over 30 years of combined experience in audio visual systems, security cameras, access control, and I.T. infrastructure, Binge! Network Solutions aims to be your technology solutions provider.



### Black Mountain Software, Inc.

110 Main Street, Ste. 3 Polson, MT 59860

www.blackmountainsoftware.com

Black Mountain Software specializes in easy-to-use, efficient utility billing and fund accounting software solutions for cities, utility, and special districts to improve operational efficiency and ensure regulatory compliance.



### California CAD Solutions (CALCAD)

### **★ ENDORSED AFFILIATE**

2909 Coffee Road, Suite 12C Modesto, CA 95355

www.calcad.com

Makers of DashGIS© - an enterprise level GIS solution and provider of data creation, maintenance, CMMS, and QA/QC services. Over three decades of GIS experience allows us to provide results that are fast, flexible, and focused.

### Caselle

1656 S. East Bay #100

Provo, UT 84606

www.caselle.com

For 42 years Caselle has been a leading provider in government accounting software. With software for life, excellent support and over 40 integrated solutions, Caselle successfully powers more than 1,250 organizations across the United States.

### eSCRIBE Software Ltd.

1350 Avenue of the Americas, 2/F New York, NY 10019

www.escribemeetings.com

As a cloud-based meeting management solution provider, eSCRIBE ensures continuity and efficiency by seamlessly integrating virtual and physical environments of public meetings into a single, unified experience.

### **ESRI**

380 New York Street Redlands, CA 92373

www.esri.com

ArcGIS software enables utilities to collect and map data, monitor work progress, perform analysis, and share information from one technology platform. Transform your work with user-friendly maps and apps.



#### **Granicus**

1999 Broadway, Ste. 3600 Denver, CO 80202

www.granicus.com

Granicus connects governments with the people they serve by providing comprehensive cloud-based solutions for communications, government website design, meeting and agenda management, records management, and digital services.

### **JCG Technologies**

9941 East Mission Lane Scottsdale, AZ 85258 www.jcgtechnologies.com Integrated Software Solutions: Audio & Video Recording: Including Webcasting & Live Streaming Meetings, etc.

### **Laserfiche®**

### Laserfiche

3545 Long Beach Boulevard Long Beach, CA 90807 www.laserfiche.com

Laserfiche is the leading global provider of intelligent content management and business process automation. Through powerful workflows, e-forms, document, and records management, the Laserfiche® platform boosts productivity, enabling special districts to deliver digital-first customer experiences.

### **Promise Pay**

1035 7th Street, Ste. 4 Oakland, CA 94607

www.promise-pay.com

Promise is a payment facilitation platform that modernizes, humanizes, and personalizes government payments. Our solutions include online payments, payment plans, relief disbursement, donation portals, and pledge portals.



### **Streamline**

### **★ ENDORSED AFFILIATE**

2321 P Street, 1st Floor

Sacramento, CA 95816 www.getstreamline.com Streamline's special district website platform has all the tools for website content management, email marketing, online payments, and more. Built-in accessibility and transparency dashboards ensure

districts easily maintain online compliance...easy-to-

### **SUEZ Advanced Solutions**

use, in one place.

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SUEZ Advanced Solutions provides comprehensive condition assessments, rehabilitation services, and sustainable asset management solutions throughout the whole water cycle.

### TheGovApp.com

809 2<sup>nd</sup> Avenue Opelika, AL 36804351 www.myocv.com

TheGovApp.com is the leader in mobile app development for law enforcement and public safety. Our custom apps help organizations reach their citizens where they are: their smartphones.



### Tyler Technologies, Inc.

1 Tyler Drive Yarmouth, ME 04096 www.tylertech.com

Tyler Technologies provides special districts and municipalities with software solutions to integrate financials, grant and fund accounting, HR/payroll, parks and rec, asset maintenance, and more. Tyler has more than 26,000 installations across 10,000 sites.

# Training/Education

### **Dell'Orto-Hefner Propagandists**

PO Box 5

Mokelumne Hill, CA 95245

www.propagandists.com

Dell'Orto-Hefner Propagandists helps special districts continue to be the most local, responsive, and effective service providers by providing affordable online training and consulting services in public outreach, social media, fundraising, disaster planning, and more.

